



## Learning Management

### Are you ready to trump the traditional LMS?

SumTotal Learning Management 8.2 provides advanced functionality for achieving higher employee productivity with unified talent development. In addition to helping you align employee goals with business objectives, the solution also enables you to increase employee engagement through actionable career development. With Learning Management, you can proactively fill the skills gaps identified during performance reviews, so you can retain your valuable talent by offering a clear path for career growth with targeted training programs.

Unlike other solutions that simply serve the needs of training administrators, employees or managers, Learning Management offers many unique capabilities to simplify learning management for all users, regardless of their roles. Only Learning Management works with your existing processes and curriculum workflows even as your business complexity increases. As a result, your learning initiatives seamlessly scale with company growth while consistently achieving faster time-to-value. In addition, while other solutions merely present an ad-hoc mechanism that does not allow you to clearly define your target audience, Learning Management is the only solution that allows you to maximize the return on your investment by identifying the most relevant training audiences. Learning Management enables you to create, manage and customize your course content according to your business needs—and also seamlessly propagate popular off-the-shelf content. Furthermore, Learning Management lets you unlock tacit knowledge within your organization using proven, collaborative Web 2.0 learning solutions. And deliver just-in-time learning to your mobile workforce—anytime, anywhere. Combined, these powerful capabilities give you the power and simplicity you need for rapid deployment of your learning programs—with no compromises.

## The SumTotal Advantage

SumTotal Systems, Inc. is the global leader in complete talent management software that enables organizations to more effectively drive business strategy. Recognized by industry analysts as the most comprehensive talent management solution, SumTotal provides full employee lifecycle management, including a core system of record, on a single software platform for improved business intelligence. We offer customers of all sizes and in all industries the most flexibility and choice with multiple purchase, configuration, and deployment options.

### How is SumTotal Different?

- **Most Experienced People:** SumTotal brings 15 years of Learning and Talent Management experience to the HR industry. With 25+ Million users and 1,800+ customers deployed in 156 countries across 39 different languages, we have the deepest experience in complex global deployments.
- **Most Innovative Vision:** SumTotal is a proven industry innovator. We were first-to-market with a complete talent management platform nearly a decade ago, and we have consistently delivered innovative capabilities to Learning Management buyers for years.
- **Most Complete Platform:** SumTotal is the only solutions provider that has all functionality across HR and talent processes in a single platform. Key capabilities – Learning, Performance, Compensation, Succession, Hiring, HRMS, Social Collaboration, and Analytics – all reside on a common and highly scalable technology architecture

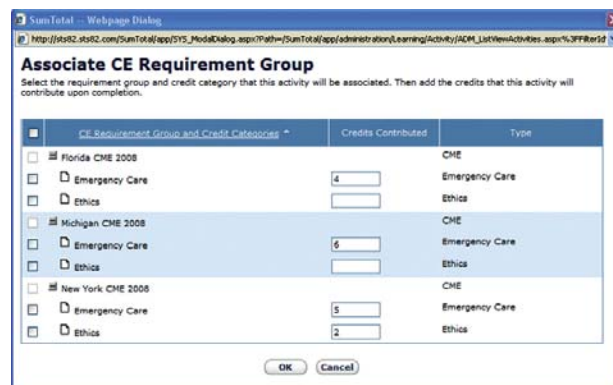
## Achieve Alignment and Retention through Unified Talent Development

- **Increase alignment between employee goals and corporate objectives.** Using a unified talent development approach, you can identify critical competency gaps and bridge them with actionable, engaging development plans
- **Retain top performers.** Offer leadership development programs that prepare workers for promotions to higher-level positions
- **Improve visibility into learning and performance data.** Leverage a unified dashboard view to keep track of your talent development efforts from every angle
- **Accelerate time-to-value.** Standards-based Web services enable easy integration between the LMS and your existing business processes
- **Gain business insight.** Quickly generate and configure unified effectiveness reports.

## Increase Productivity and Engagement with Unique LMS Capabilities

- **Enable actionable talent development.** Thanks to unified LMS and Performance Management, you can quickly fill skills gaps identified during performance reviews
- **Drive faster deployments.** Leverage a unique Open Activity Architecture to flexibly adapt the LMS to your existing processes, so you can future-proof your talent development investments
- **Optimize business results.** Use the audiences capability to identify the right target audience and deliver the most relevant training for maximum business impact
- **Align learning initiatives with business unit goals.** Dynamically align LMS domains with changing organizational domains, so you can optimally match learning programs to business unit priorities
- **Power your LMS with relevant content.** Using comprehensive content creation and management, as well as integration with key partners such as SkillSoft, you can make off-the-shelf or custom content available to the right people at the right time
- **Unlock organizational tacit knowledge.** Leverage collaborative informal learning via online communities and threaded discussions to gain valuable insight from proven, top-rated experts
- **Empower your mobile or offline workforce.** Complete training programs anytime and anywhere using SumTotal Offline Learning.

## Avoid Risks of Non-Compliance with Continuing Education Credits



- **Reduce liability and related expenses.** Notifications and expiration status reminders at 90, 60, and 30 days help prevent costly lapses in compliance and certifications required by law
- **Minimize risk by tracking requirements across states.** Define and track continuing education requirements that vary by state, so you can ensure maximum compliance for a geographically dispersed workforce
- **Streamline process of tracking continuing education.** Customize your solution to integrate tracking with other learning processes, so you can eliminate time-intensive manual steps
- **Close continuing education gaps.** Provide prescriptive learning activities to help users define and complete their continuing education courses and meet credit requirements

- **Simplify the user experience.** Enjoy a more configurable and task-focused home page that puts your users in control

- **Make meetings more intuitive.** Integration with Adobe Connect lets you deliver meetings as learning activities through Learning Management, with the ability to specify which meetings are mandatory to a curriculum
- **Improve accessibility.** Deliver the power of Learning Management to Mac users using the Safari 3.0 browser
- **Ensure superior security.** Perform common administrator functions, including batch registration, with enhanced configuration options for maximum security
- **Expand to the enterprise with ease.** Leverage improved support for extended enterprise solutions with a more configurable self-account-creation process

## About SumTotal

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## For more information

For more information please call +1-352-264-2800 or toll free at 1-866-SMTOTAL, or visit us on the Web at [www.sumtotalsystems.com](http://www.sumtotalsystems.com).

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